

# UMBRELLA/ EXCESS LIABILITY COVERAGE GUIDE

Umbrella/Excess Liability coverage can add additional protection to your NEXT general liability policy by increasing your limits up to \$2M.



# **Target Professions**

Quote and bind online for businesses with less than \$5 million in annual revenue.

#### Arts and Entertainment Actor

- DJ
- **Event Planner**
- Glass Blowing Music Entertainment
- Music Production Services
- Performing Arts Video and Film Production
- Wedding Officiant
- Auto Service and Repair

#### **Auto Body Shop**

- **Auto Parts Store**
- Auto Repair Shop
- Car Wash
- Oil Change Station
- Tire Shop

# Beauty and Personal Care

- Barber Beautician
- Cosmetologist
- Day Spa
- **Esthetician Services**
- Hair Stylist
- Nail Technician

### Carpet Cleaning

Cleaning

- Floor Waxing
- House Cleaning and Maid Service **Janitorial Services**
- Pressure Washing
- Window Cleaning

#### Consulting

- Art Consultants **Business Consulting**
- **Employment Agencies** IT Consulting or Programming
- Occupational Health and Safety Specialists
- Product Designer Safety Consultant
- Training and Development Specialists Translator

# Contractors

- Carpentry **Drywall and Wallboarding**
- Electrical
- Garbage Collection **General Contractor**
- Handyperson
- Landscaping and Lawn Care **Painting**
- Septic Tank System Cleaning
- **Creative Services**

#### Advertising and Promotions Managers **Editorial Services**

- **Graphic Designers**
- Marketing
- Photographer
- Videographers
- Wedding and Event Invitations
- Photo Editing, Scanning and Restoration
- Print Binding and Finishing Workers
- Writer

CA & NY

Education

- Computer Lessons
- **Education Consulting**
- **Musical Instruments and Teachers**
- Tutor

#### **Financial Services** Accountant

- **Actuarial Service**
- **Business Financing**
- Credit Authorizers, Checkers and Clerks **Debt Relief Services**
- Financial Adviser
- **Financial Examiners**
- **Loan Officers** Securities, Commodities and Financial
- Services Sales Agents Title Loans

#### Food and Beverage Bakery

- Caterer Coffee Shop
  - Food Truck
  - **Grocery Store**
- Restaurant

#### Health and Wellness (NEW) Community Health Workers

- **Dentists**
- **Doctors** Home health aides
- Mental health counselors **Nurse Practitioners**
- **Pediatricians**

#### **Insurance Professionals**

- Claims Adjuster **Insurance Agent**
- Insurance Appraiser
- **Insurance Inspector**

## Legal

- Notary
- Legal Service
- Real Estate Services

### Real Estate Agent

- **Property Manager**
- Mortgage Broker
- Retail
  - Convenience Stores **Ecommerce**
- **Electronics Store Farmers Market** Hardware Store
- Pet Stores **Retail Stores**

#### Sports and Fitness **Dance Instructor**

- Fitness Instructor Fitness Studios
- Golf Instructor
- **Sports Coach** Umpires, Referees and Other Sports Officials
- **Indoor Cycling Instructor Martial Arts Instructor** Personal Trainer
- Yoga Instructor

#### Our Umbrella/ Excess Liability coverage is available as an add on to our General Liability policies in all states excluding:

State Availability



**Limits Available** 

\$1M/\$1M or \$2M/\$2M

#### Our General Liability coverage also includes Professional Liability, Liquor liability, Garagekeepers liability and Employers Practice Liability\*.

Why NEXT?

Tailored coverage

# Sell more insurance, faster

• Get instant coverage in minutes for over +1,300 professions. We require no additional documents or applications needed to bind. We offer flexible monthly and annual payment options for your customers.

Our Mission: To Help Agents Thrive

• We offer coverage with A.M. Best, A and A- rated carriers.

Save up to 10% when you bundle multiple lines of coverage.

 We have a US based, licensed agent support team to assist you with all your questions. We are available via phone, email, and chat from 8:00 a.m. to 6:00 p.m. Central time. • It is extremely easy to service your customers from your agent portal. You have the ability

to process endorsements, generate unlimited COI's, and more.

\*depending on the profession and package selected. See below for more information.

# UMBRELLA/ EXCESS LIABILITY\*\*

\*\*Umbrella/ Excess Liability follows form of underlying general liability coverage

Ineligible Risks

Coverage

General

Risks requiring standalone Umbrella/Excess policies More than two claims in the last three years

**Limit Type** 

Per Occurrence/Aggregate

Revenue/gross sales greater than \$5 million Has a payroll greater than \$5 million

More than \$20,000 in claims in the last three years

- Has had bankruptcies, tax or credit liens in the last 3 years Officer, owner or partner of the business has been convicted of fraud, bribery, arson or any
- arson-related crime in the past five years Involved in business-related lawsuits
  - Has had an insurance company cancel, revoke or refuse to renew their insurance

Is aware of losses, accidents or circumstances that might give rise to a claim against the

policy they are currently shopping for coverage in the last three years except for non payment